Want a home loan that gives you certainty?

Fixed Rate home loan guide

Fix your home loan for a period of time so you have the confidence to budget accurately, plan ahead and have the certainty to know exactly what your repayments will be.

This guide will help you understand the Fixed Rate home loan and important information to consider before applying.

003-376 011221

Key considerations for Fixed Rate home loans

| Minimum Ioan amount | Maximum Ioan amount | Fixed rate terms | Loan term | Redraw facility | Everyday Offset |
|------------------------|--|------------------|---------------|---|--------------------|
| \$10,000 | Based on the security property and your borrowing capacity | 1 to 5 years | 1 to 30 years | Not available during fixed rate term | |



Eligibility

• Available to Individuals, non-trading Companies and/or Family/Unit/Hybrid Trusts.

| What you can't use the loan for | |
|---|--|
| Business purposes Bridging loan Building and construction loans Off the plan purchases | |
| | |



What you'll get

- You have the certainty of knowing you are protected from interest rate rises during your chosen fixed rate term.
- Know exactly what your repayments will be giving you confidence to budget accurately and plan ahead with certainty.
- You can make additional payments of up to \$10,000 for each year of your fixed loan, without incurring an Early
 Repayment Adjustment (ERA) and an Administrative Fee (excluding Interest in Advance terms). These additional
 payments aren't available through redraw until after your fixed rate term expires. We count a year as 12 months from
 the date you commence your fixed rate term and every 12 months after that. If you make additional payments during
 a fixed rate term, or had available redraw when you entered your fixed rate term, the amount available for redraw
 at the end of the fixed rate term may be lower. This is because the amount is adjusted so that at the end of your
 contracted loan term, both your loan balance and the available redraw will be zero.
- You can switch some aspects of your loan that won't be considered a break and incur an ERA. Some of these include:
 - Changing your repayment type (e.g. from Interest Only to Principal and Interest).
 - Changing your repayment frequency (e.g. from monthly to fortnightly or weekly).
- Ability to split your loan balance into multiple loan accounts and take advantage of both fixed and variable rate home loans (no ERA applies if the split is selected at loan origination). This gives you the flexibility to structure your home loan to suit your individual needs by choosing the loan amount, loan type, loan term and repayment structure for each loan.
- For eligible owner occupied home loans, Home Loan Compassionate Care is complimentary protection that helps support you by paying your home loan repayments for around 12 months if you, your spouse or dependant passes away or is medically certified with a terminal illness.[^]



This loan might not be right for you if:

- You want your interest rate and repayments to vary with variable interest rate movements (up or down).
- Within the fixed rate term you think you might sell your property, make large payments, top up your loan or switch to a variable rate home loan. If this happens you may have to pay an ERA and an Administrative fee.
- You want to benefit from interest offset accounts (such as the Everyday Offset) or access your redraw during a fixed rate term. Interest offset accounts and access to a redraw facility are not available while you're in a fixed rate term.
- You're planning on making additional payments exceeding \$10,000 in each year of your fixed loan. You may have to pay an ERA and an Administrative fee.

For more information about Early Repayment Adjustment (ERA) go to commbank.com.au/era

Financial

- Our fixed interest rates vary depending on whether:
 - Your loan is an owner occupied or investment home loan;
 - You make Principal and Interest or Interest Only repayments;
 - The length of the fixed rate term; or
 - You choose to apply for a Wealth Package (eligibility conditions apply).
 - For current interest rates go to commbank.com.au/home-loans/interest-rates
- The fixed interest rate will begin from your home loan funding date or from when we process your switch to a Fixed Rate home loan and will apply for the duration of the fixed rate term.
- If you have a Fixed Rate Investment home loan with Interest Only payments, you'll have the option to prepay interest 12 months in advance, known as 'Interest in Advance'. If you choose this option, there's only one fixed interest rate option, being the Interest Only rate less a 0.20% p.a. discount.
- At the end of a fixed rate term:
 - Your home loan will switch to a Standard Variable Rate home loan;
 - The interest rate will revert to the Standard Variable Rate applicable to your loan and repayment type at the time, less any wealth package discount. This may be a higher interest rate and may result in an increase in your minimum required repayments; and
 - You have the option to re-fix your home loan by switching to another Fixed Rate home loan.
- You can apply to top up your home loan by an additional \$10,000 or more subject to equity in your property and our approval. However it's important to know that a top up would break your fixed rate term and an ERA and an Administrative fee may apply. Top ups are not available during an Interest in Advance term.



TIP: With a Wealth Package you'll get access to interest rate discounts on your eligible home loan(s) and fee waivers on selected credit cards. For more information go to <u>commbank.com.au/wealthpackage</u>



Rate Lock

You have the option to lock in your fixed rate with the rate lock feature at a non-refundable fee. Rate lock is a feature of the Fixed Rate home loan and Fixed Rate Investment home loan that can guarantee your fixed interest rate for your chosen fixed rate term and protect you against rate rises between the time we receive your completed rate lock form to 90 days after we charge the rate lock fee. This excludes Home Seeker applications, switching, splitting, top-ups or repayment changes.

Trade-offs of a rate lock:

- Rate lock fee is not refundable.
- If rates go down, you don't automatically receive the lower rate. However, you can ask us to break the rate lock and revert to the rates available on the funding date. The rate lock fee will not be refunded.
- If you select a different fixed term (for example, change from 1 Year Fixed Rate to 3 Year Fixed Rate) and want to rate lock the new fixed term interest rate, then you'll be charged a second rate lock fee.

For more information go to commbank.com.au/ratelock

TIP: If the fixed interest rate changes between the disclosure date on your loan contract and the loan funding date, the applicable fixed interest rate on your loan will be the rate at the date of your loan funding – which could be a higher (or lower) rate.

At the time of your loan application you can request for a Rate Lock. Rate Lock can guarantee your fixed interest rate (for your chosen fixed rate term) for up to 90 days, for a non-refundable fee. You can ask us to break the rate lock (for example, if rates go down) and revert to the rates available on the funding date. Speak to your Home Lending Specialist or Broker for more information.

Lenders Mortgage Insurance (LMI) or Low Deposit Premium (LDP)

When buying a property, you generally require a deposit of at least 20% of the purchase price, plus enough to cover the additional upfront costs such as stamp duty and legal fees. If you don't have the full deposit amount required, you may need to pay Lenders Mortgage Insurance (LMI) or Low Deposit Premium (LDP). These are one off non-refundable, non-transferable costs and added to your home loan. The circumstances of your home loan will determine whether a loan will incur LMI or LDP.

For more information go to commbank.com.au/home-loans/lenders-mortgage-insurance





There is more than one way to repay your home loan.

| Interest Only (IO) Pay just the interest on your home loan for a limited time | |
|---|--|
| Each time you make a payment you will only pay off accrued interest – so none of the principal loan balance is paid off. Once the Interest Only period ends, your repayments will automatically switch to Principal and Interest for the remainder of the loan term which will increase your minimum required repayment. | |
| The maximum total Interest Only period over the life of the loan is: 5 years for an owner occupied home loan; and 10 years for an investment home loan (maximum of 5 years at any one time). | |
| Interest Only payments are not available within the last 5 years of your contracted loan term. | |
| | |
| You'll have a higher interest rate when compared to the interest rate charged on Principal and Interest repayments. You'll pay more interest over the life of the loan – this is because you aren't reducing the loan balance during an Interest Only period. Your minimum required repayment will be lower for the Interest Only period, however it will increase at the end of the Interest Only period. Your minimum required repayments for the life of your loan, as the amount you have borrowed will need to be paid back over a shorter timeframe. Applying for Interest Only payments is subject to approval. | |
| | |

| Repayment frequency options | | | |
|-----------------------------|--------------------|--------------------|--|
| Weekly | Fortnightly | Monthly | |
| For P&I loans only | For P&I loans only | For all loan types | |

Meet Kendall

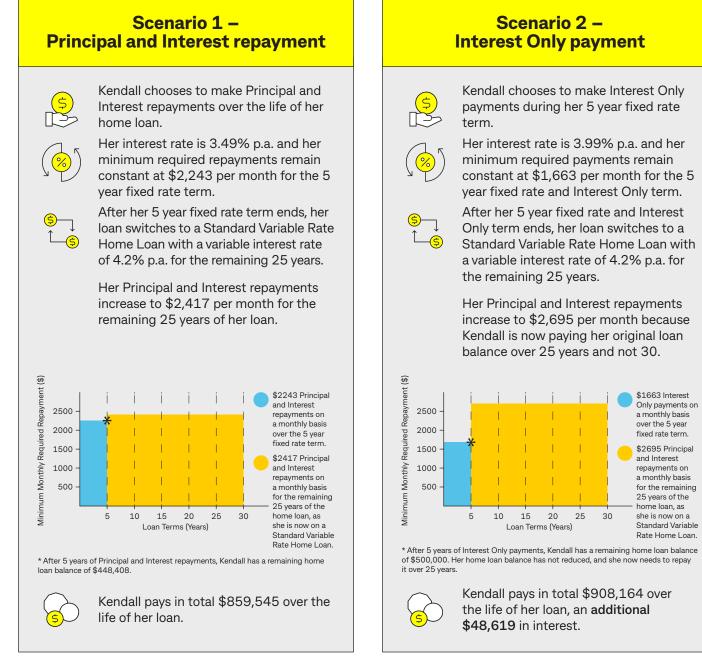
Kendall has taken out a \$500,000 home loan with an initial 5 year fixed rate term, and the remaining 25 years as a Standard Variable Rate Home Loan. She is considering her repayment options.





How does it work?

Here's an example¹ to help explain the difference between our repayment options.



¹ The example is for illustrative purposes only. It assumes interest rates don't change over the life of the loan and are calculated on the rate that applies for initial period of the loan. Interest rates may change at any time. The calculations do not take into account fees, charges or other amounts that may be charged to your loan (such as establishment, monthly services fees or stamp duty). No additional repayments and redraws are made. Standard fees and charges are payable.



If you have an investment property we also offer Interest in Advance payment option for Fixed Rate home loans.

What is Interest in Advance?

Interest in Advance, also known as prepaying interest for the year ahead, is an option available to customers with an Interest Only Fixed Rate Investment Home Loan that lets you prepay next financial year's interest on your loan.

By paying an upfront lump sum, Interest in Advance can save you from having to make monthly payments during the year.

You should talk to your accountant or financial advisor to see if prepaying interest is right for your tax needs and investment strategy.



How does it work?

Interest in Advance can only be established at the start of your loan or at the start of a fixed rate term. The loan must be an Interest Only Fixed Rate Investment Home Loan and the Interest in Advance term must be the same as the Interest Only and fixed rate term.

The total Interest in Advance term mustn't be greater than the maximum allowed and there must be at least five years remaining on your loan contract after the Interest in Advance term has finished.

The maximum Interest in Advance is five years at a time, although you can only pay interest 12 months in advance on the anniversary of the Interest in Advance start date.

Example

Fixed rate term = 5 years Interest Only period = 5 years Interest in Advance term = 5 years

You would make Interest in Advance payments at the start of years 1, 2, 3, 4 and 5. For a new loan, the first payment would usually be at settlement.

If you don't yet have a CommBank transaction account, you'll need to open one in case we have to debit any fees or charges to the account.

During the Interest in Advance term, you won't be able to reduce the principal amount of your loan. An Early Repayment Adjustment and Administrative fee applies for breaking a current fixed rate term to switch to an Interest In Advance term.

Common Questions

| Should I break my Fixed Rate home loan? | The decision is yours. It's important to consider how this may affect you financially and what your options are. Breaking the fixed term on your home loan for a lower advertised rate may be appealing. However this can have large financial implications based on the ERA versus the potential interest savings on a lower interest rate. | |
|--|---|--|
| | We highly recommend that you: Discuss your options with your Home Lending Specialist or Broker; and Seek professional legal and/or financial advice to understand the impact on your financial situation. | |
| How can I top up my loan without being charged an ERA? | If you are looking to top up your home loan to access more money, you may want to consider applying for a separate loan. This means you will have a new home loan for the extra amount required (additional fees and charges may apply) without affecting your current fixed rate home loan. Standard lending criteria will apply. | |

We're here to help

If you have any questions or want more information:

8

Book an appointment with a Home Lending Specialist at **commbank.com.au/appointment** or contact your Broker.

Call us on **13 2224**



Visit commbank.com.au/homeloans



Things you should know: Everyday Offset is a feature of our Complete Access Transaction account which is linked to an eligible home loan, and accountholder(s) must also be accountholders of the linked home loan. Interest is not charged on the part of the Home Loan balance equal to the Transaction account. Full terms and conditions for <u>transactions and savings accounts</u> mentioned and our <u>Financial Services Guide</u> are available online or from any branch of the Commonwealth Bank. If you have a complaint in respect of this product, the Commonwealth Bank's dispute resolution service can be accessed on 13 2221. This guide doesn't consider you individual objectives, financial situation or needs. Before basing any decisions on this information please:

Consider its appropriateness to your circumstances.
 Consider obtaining professional advice specific to your needs, including financial, taxation and legal advice.

Loan applications are subject to credit approval and any loan offer includes full terms and conditions. Fees and charges apply - see our fees and charges brochure. All examples and scenarios are illustrative only.

^A Age and loan eligibility requirements and other limitations and exclusions apply. For more information, go to <u>commbank.com.au/compassionatecare</u> Home Loan Compassionate Care is provided together with the Insurer, AIA Australia Limited ABN 79 004 837 861 AFSL 230043 (AIA Australia). AIA Australia is not part of the Commonwealth Bank of Australia (CBA) Group of companies. This guide is subject to change without notice. Commonwealth Bank of Australia ABN 48 123 123 124, AFSL & Australia in credit licence 234945.